ADVERTISEMENT

Happy September!

Happy 30th birthday to my son Sean, who was born on 9/11. Sean works at SRS and specializes in leasing and selling retail, multi-tenant, mixed-use properties and land throughout the greater Phoenix area. I'm so proud of his success. I can still remember Drew Maggi throwing that first touchdown to him in the State Championship game in 2007 ... where does the time go?

The residential real estate market in our area has been very strong so far in 2019. I see more and more buyers buying a home contingent on their home selling. This way of buying a home is a little tricky because all timelines on the listing and selling of the homes have to coordinate together. But we've already done several of these this year without any issues or delays!

I am very appreciative of all my clients this year. I've sold 85 homes so far this year and we have 12 in escrow. I sell properties in all price ranges -- the lowest sales price was $156,900 and my high sale was $5.4 million (just a little difference in sales prices!!). My average sales price in 2019 has been $625,000. North Central is a very diverse price-range area and I have always enjoyed selling properties in all ranges of value. Give me a call if you'd like to see what your property is worth.

Please see below the write up from Tara Fischer, who can help you get your home ready to sell or just to live in it by de-cluttering. I am OCD so it works for me!!

Conscious Decluttering is the process of creating more emotional and physical space in your life by eliminating and discarding the things you don't need. If you feel overwhelmed by clutter or if you struggle with daily organization and the constant stress of being too busy to think about how to downsize effectively, consider the benefits of using Conscious Decluttering to guide you through the process. We will work with you to identify resistance and transform not only your physical environment but your access to mental clarity as well. We specialize in downsizing associated with retirement and unexpected life transitions.

Contact Tara Fischer at 602-670-9908 or http://consciousdecluttering.com

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Bobby Lieb

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8 SOLD!

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$50K buyer incentives available!

New Construction by Watt Communities in North Central Phoenix

16 Ocotillo is a private, gated enclave of 22 luxury single-family, detached homes with up to 4 bedrooms. Thoughtfully designed, spacious floor plans ranging from approximately 2,432 to 2,875 square feet.
Base pricing starts at $575,000.

Situated in the heart of Phoenix within a private gated community. Less than one mile off Highway 51, the location provides convenient access to all Phoenix metropolitan cities and the Sky Harbor Airport.

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Models are open Wednesday through Sunday 11am to 6pm.
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